

Into an Issue - .131, .137 (some)

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(131)

**From:** nelda@neldamartinez.com  
**Sent:** Monday, November 26, 2012 9:01 PM  
**To:** Terry Simpson; Matthias.Pastl@voestalpine.com  
**Cc:** Roland C. Mower; John LaRue; Bernhard.schlattl@voestalpine.com; erich.pizzera@voestalpine.com; roland.radhuber@voestalpine.com; Judy Hawley; Mike Carrell (E-mail); rono@cctexas.com; John D. Bell; Sam N. Beecroft  
**Subject:** RE: Notice of Suspension of all Project Activities

Hello Judge,

Please know 1) we have no plan to take tax dollars from any other jurisdiction, 2) this area is within our ETJ and we do have rights and responsibilities in relation to it, 3) if, at some distant future time, we did annex this area, we would certainly provide services, 4) we have not proposed to annex or to set up an industrial district at this time or in the predictable future, we simply cannot agree to never do so.

Best,  
Nelda

----- Original Message -----

**Subject:** RE: Notice of Suspension of all Project Activities  
**From:** Terry Simpson  
**Date:** Mon, November 26, 2012 8:20 pm  
**To:** Nelda Martinez <nelda@neldamartinez.com>, Matthias.Pastl@voestalpine.com <matthias.pastl@voestalpine.com>  
**Cc:** "Roland C. Mower" <rcmower@ccredc.com>, John LaRue <john@pocca.com>, Bernhard.schlattl@voestalpine.com, erich.pizzera@voestalpine.com, <roland.radhuber@voestalpine.com>, Judy Hawley, "Mike Carrell (E-mail)" <mcarrell@frostbank.com>, <rono@cctexas.com>, <jdbell@wbwpc.com>, "Sam N. Beecroft" <snb@beecroftconstruction.com>

Mayor I think that you need to be reminded that this property is not in the City Limits of Corpus Christi your ETJ does not provide any services in this County. You need to come and talk to us before you make plans on taking any tax dollars from the residence of another jurisdiction this issue can have severe consequence on the progress that has been made over the last TEN Years. Judge Terry Simpson

**From:** nelda@neldamartinez.com  
**To:** Matthias.Pastl@voestalpine.com  
**CC:** RCMower@ccredc.com; Bernhard.Schlattl@voestalpine.com; Erich.Pizzera@voestalpine.com; Roland.Radhuber@voestalpine.com; RonO@cctexas.com; jdbell@wbwpc.com; SNB@BeecroftConstruction.com  
**Subject:** RE: Notice of Suspension of all Project Activities  
**Date:** Mon, 26 Nov 2012 18:56:13 -0700

Hi Matt,

It was good to meet you and your team at the EDC breakfast meeting earlier in the month. I understand your concerns as you stated below, "In **Predictability, Risk Management, Sustainability and Long Term Relationships.**"

Thus we cannot agree to your request without placing all of our existing contracts in jeopardy. Ron will be meeting with Roland again tomorrow morning to explore other

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possibilities of meeting your needs without compromising our own long term fiduciary responsibilities to our industry partners and our taxpayers.

Best,  
Nelda

----- Original Message -----

Subject: Notice of Suspension of all Project Activities

From: [Matthias.Pastl@voestalpine.com](mailto:Matthias.Pastl@voestalpine.com)

Date: Sun, November 25, 2012 2:09 pm

To: [nelda@neldamartinez.com](mailto:nelda@neldamartinez.com)

Cc: [RCMower@ccredc.com](mailto:RCMower@ccredc.com),  
[JOHN@pocca.com](mailto:JOHN@pocca.com), [Bernhard.Schlattl@voestalpine.com](mailto:Bernhard.Schlattl@voestalpine.com),  
[Erich.Pizzera@voestalpine.com](mailto:Erich.Pizzera@voestalpine.com), [Roland.Radhuber@voestalpine.com](mailto:Roland.Radhuber@voestalpine.com)

Dear Mayor Martinaz,

In the name of voestalpine, I am writing to you in reference to the current annexation controversy of the potential voestalpine project site in Portland by the City of Corpus Christi.

The community leaders and other local stakeholders got to know voestalpine as a premium steelmaker, setting worldwide benchmarks in quality, profitability and environment protection. Our employees are compensated way above industry level and receive additional benefits, such as free allocation of shares, profit sharing, free kindergarten, free medical services... since more than 7 decades. The reasons for these achievements are also the reasons why voestalpine was able to weather through the latest economical turmoil without significant layoffs:

**We believe in Predictability, Risk Management, Sustainability and Long Term Relationships**

This is why we are the preferred long term supplier of very demanding customers in the automotive, aerospace and energy industry. This is why we enjoy an outstanding relationship with our communities and stakeholders. This is why we have the highest employee loyalty in the industry. This is why we are able to bring food on the table of the families of 47,000 employees. Every day, since more than 70 years.

When we went out to find a home for the largest Austrian FDI-project, we were looking for exactly these qualities. We have visited numerous countries, many of them offering a far more advantageous cost base than the North American continent. But one thing they all lacked: predictability. Right from the start Corpus Christi felt right in many ways. The amount of support by all stakeholders, especially by San Patricio County, the CCREDC and POCCA, has so far exceeded all our expectations. However, following our principles of an open and honest communication, we would like to convey to you that we have been disenchanted with the latest developments of the annexation talks.

An annexation would result in substantial additional costs, which haven't been accounted for in our economics, meaning that Corpus would fall even farther behind in the overall cost comparison. In addition to the unpredictability, the capitalization of fears and threats comes into conflict with the core values of voestalpine. Therefore we are sure you understand that together with our top management we have come to the conclusion to suspend all project activities in Corpus Christi immediately until this issue has been resolved. We regret to convey this message especially to those who went the extra mile to make this project happen in Corpus Christi.

Personally, I will be withdrawn from Corpus on Tuesday and will be reassigned to a different location until further notice.

We hope that we have laid out our values and the associated concerns in a comprehensible way and are open to any proposal which may contribute to a settlement of this pending issue.

Thank you very much for your understanding.

Sincerely yours,  
on behalf of the entire go-west team  
Matthias Pastl

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Msg. Matthias Pastl  
Director - Global Location Research

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voestalpine-Straße 3  
4020 Linz, Austria